

Darcomm Product Discounts:
AR1468

Cisco Systems	Hardware- 35% off List Price includes 28 month warranty Maintenance/documentation - 5% off List Price
Darcomm Services	typical 25% off List - see attached List
Network Cables	typical 35% off List - see attached List

Additional Discount of 1% on orders of \$1,000,000.00 per purchase order
Additional Discount of 2% on orders of \$2,000,000.00 per purchase order
Additional Discount of 3% on orders of \$3,000,000.00 per purchase order
Additional Discount of 4% on orders of \$5,000,000.00 per purchase order